

## Message Text

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73

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 RSC-01 /021 W

----- 029296

R 111719Z DEC 74

FM AMCONSUL MONTREAL

TO USDOC WASHDC

INFO SECSTATE WASHDC 5706

UNCLAS MONTREAL 1914

USDOC

E. O. 11652: N/A

TAGS: BGEN, CA

SUBJ: PRIVATE TRADE OPPORTUNITY

1. 122/04/P0025

2. 121174

3. H. LAGASSE

4. 122 CANADA

5. IDM

6A. WRITE --

6B. M. CARMICHAEL, PRESIDENT AND GENERAL MANAGER

6C. AIR CONDITIONING ENGINEERING CO.

3822 DE COURTRAI AVENUE

MONTREAL, P.Q., CANADA H3S 1C1

7. TELEPHONE (514) 739-1707

8. --

9. 104-11

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9A. DIRECT SALE, AGENCY OR DISTRIBUTORSHIP

10. DESCRIPTION

3822020, 3822025, 3822035, 3822055-0000, AUTOMATIC TEMPERATURE CONTROLS USED AS COMPONENTS OF AIR CONDITIONING, REFRIGERATION AND COMFORT HEATING; 3585XXXX-0000, REFRIGERATION MACHINERY AND EQUIPMENT INDUSTRIAL; 3585XXX-0000, AIR CONDITIONING CONDENSERS AND CONDENSING UNITS FOR INDUSTRIAL USE; 3585XXX-0000, HEATING AND AIR CONDITIONING COMBINATION UNITS; 3585XXX-0000, HUMIDIFYING EQUIPMENT, EXCEPT HOUSEHOLD.

AIR CONDITIONING ENGINEERING CO. WAS ESTABLISHED IN 1946 AND RECENTLY BECAME A SUBSIDIARY OF R. CARMICHAEL INC., A CANADIAN SHEET METAL COMPANY. IT HAS 40 EMPLOYEES AND ANNUAL SALES OF CANADIAN DOLLARS 1.5 MILLION. ITS MARKETING TERRITORY RUNS FROM EASTERN ONTARIO TO THE ATLANTIC OCEAN, MOST OF WHICH IT COVERS THROUGH WHOLESALERS AND SUB-AGENTS. IT HAS SERVICE FACILITIES IN MONTREAL WITH 25 SERVICE VEHICLES IN USE. THE FIRM MANUFACTURES OIL COOLERS AND SPECIALTY ITEMS, AND ASSEMBLES PUMPS. IT NOW DISTRIBUTES EQUIPMENT SUPPLIED BY THE FOLLOWING U.S. FIRMS: REGA MANUFACTURING, ACE BURNERS, WESTERN VENTILATION, SUPERIOR SIGNAL, MONARCH MANUFACTURING, EAGEN PUMPS, AIR CONDITIONING PRODUCTS INC., AND SEIENTEMPS INC.  
HARPER

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NNN

## Message Attributes

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**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 11 DEC 1974  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
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**Disposition Reason:**  
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**Review Authority:** kellerpr  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 17 JUN 2002  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <17 JUN 2002 by colstocv>; APPROVED <11 JUL 2002 by kellerpr>  
**Review Markings:**

Declassified/Released  
US Department of State  
EO Systematic Review  
30 JUN 2005

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
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**TAGS:** BGEN, CA  
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**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005